



### To get us started....

- On the notes on your tables, give me your top 5 frustrations about careers events in schools
- We will discuss these as a group and talk through the issues surrounding them
- I will give you 5 minutes to chat in your groups

Biggest issues...did I get them right?

Wrong year groups attending

Poor organisation (timings, set up etc)

Students only want a 'freebie'

Lack of understanding of levels of qualifications required

Cold, horrible spaces and poor facilities

Students walking around in large groups and overcrowding

Lack of engagement from students

Long hours – all day events

# Restrictions in schools

Space

Time

Teachers to support

Students learning to engage



#### Proper planning from schools and questions to ask.



Specify/determine in advance what years groups will be attending?



Rather than a Careers Fair/event – could you rather go in and do an assembly or break out session?



Who else will be attending?



Have students been briefed on asking questions and how to engage with you.



Ensure school provides you with clear timings of the day.



Logistics – where to park, distance from car to hall, amenities available (plugs, tables etc)



Will there be tea/coffee/food served (there should be!!)



Social media – can you be tagged and included throughout the promotion of the event.



## How can you add value?







IN YOUR GROUPS AGAIN, CAN YOU DISCUSS HOW YOU COULD ADD VALUE?

WHAT COULD BE SOMETHING YOU COULD OFFER THAT WOULD CHANGE THIS DYNAMIC?

I WILL GIVE YOU 5 MINUTES TO BRAINSTORM AND WE WILL DISCUSS

#### Value add

Give school some key questions you would like students to ask and they can include these in the student pack.

Provide the school with some resources beforehand; video to create hype about you attending the event.

Could you possibly provide a task?
Something they can do or be involved with to increase the impact.

Have a good mix of representation (senior and junior members of staff etc)

Create an opportunity for feedback and reflection

Create an inclusive atmosphere

Celebrate engagement
– either with individuals
or with the school as a
whole

# Some bonuses for you...



A chance to network with other people in the industry



Promote your brand name



Gain some feedback on your product/industry



Showcase unique opportunities



Be creative

# What do you offer schools? So much...

Chance for a student to have a 'professional' conversation

Opportunities to explore options they would previously not consider

Networking and engagement skills for students

Interactive learning and engagement – not just classroom teaching

Encourages early career planning and forethought

## Thank you!

Any questions?

Please feel free to join us at the Careers Circle; an informal networking group where we cover all things Careers.

https://www.thecareerspeople.co.uk/

